



DHHSC BOARD MEETING AGENDA

6pm, Tuesday, April 10th, 2018

- I. Call to Order – 6:04pm
 Individuals Present:
Board Members Present: Janice Smith-Warshaw (JSW), President; Vice-President, Lynn Toschi (LT), Peter Crume, Secretary (PC), Tim Spires (TS), Serena Johnson (SJ); Jill Nolen- (JN); Justin Gaines (JG), Patty Parker (PP)
DHHSC Staff Members Present: Susan Coulter; DHHSC Staff Member not present – Michelle Bronson, Executive Director (MB) - Excused
Interpreters: Pam Warkentin, Kristen Del Rosario, Joshua Blanco
Other community members present: Sujey Dupree, Karen Reveal, Robyn Kifer, Elvia Ramos
- II. Community Comments—limited to 3 minutes
- III. Approval of Agenda Items - Motion to approve by LT, seconded by TS, board approves, motion carries.
- IV. Approval of March board minutes. Motion to approve by LT, seconded by TS, board approves, motion carries.
- V. President's Report – Janice Smith-Warshaw
 - a. Michelle Bronson is not here so I will give her minutes. B. I heard that the Deafhood went well so I think we need to consider another possible date for the fall.
- VI. Vice President's Report – Lynn Toschi – Nothing to report
- VII. Secretary's Report – Peter Crume – Nothing to report
- VIII. Treasurer's report – Tim Spires

	Through 3/31/18
Checking/savings balance	234,452.59
Accounts receivable grants	216,218.43
Accounts receivable interpreting	91,232.21
AR Receivable total	307,450.64
Accounts payable (Outstanding bills not yet paid)	-8,532.89
Board private fiscal year balance (Year to date balance)	845.78
Board Private Cumulative Fund Balance	14,606.54

Profit/loss Statement Overall (for 3 months)	(12,852.60)
DSS Grant for 17-18	650,564.00
Grant spent up through 3/31/18	473,477.36
Unspent (6 months remaining) – ending June 30 th , 2018	177,086.64

JSW- I see the funds that we have and the money will be tight. That's why Michelle is in Sacramento trying to fight for more money for DHHSC.

IX. Executive Director's report– Michelle Bronson

Budget Updates:

We are pleased to share we were approved for the second year with United Way of Tulare County! They granted us \$7,524, a little less than last year, but still we are thrilled to receive their funding. This is for the same program as last year, and this time we have to increase our number of families from 10 to 15, so we are developing a plan of action on our marketing efforts.

We were turned down by State Farm for their community grants, which we had hoped to apply towards our Youth Employment Services (YES!). We will try again next year.

We received \$10,000 from Levine W. Foundation towards our Raise the Roof campaign! We are thrilled with and deeply appreciative of their generous support of DHHSC. We are now at \$27,526, more than halfway, but I am determined to fundraise as much as possible this year to finish the goal. The longer it takes to meet the goal, the slower the momentum and people become less interested in supporting our fundraising efforts for the roof. We want to move fast while it is still new. I have already emailed our Raise the Roof campaign letters to each Rotary Club in our Fresno/Clovis area, and other than Fig Garden Rotary Club that recently donated \$1,500 to us, Fresno Rotary contacted us and asked for us to fill out an online grant application. The funny thing is they've already expended their funds for this fiscal year, so they've asked me to date the application to July 1st, when they start the new fiscal year. I've already submitted the application and requested paperwork, so keep your fingers crossed!

We finished our Whitney Foundation \$25,000 match and will submit all the needed paperwork by Friday, April 13th. We met with Ellen Bush, the executive director, on April 3rd, and she was very pleased with our LEAD program, meeting Joshua Blanco, seeing our services, and how we met our fundraising goal. The paperwork is the last thing needed, and once the Whitney board approves, we will receive their \$25,000 check. We had to raise the match first prior to getting their check.

Agency Updates:

Please send positive thoughts and prayers my way tomorrow (Wednesday, April 11th) at 2:30 p.m. as I will be testifying on behalf of the California Coalition of Agencies Serving the Deaf and Hard of Hearing (our Deaf Coalition) regarding our budget item augmentation. One Deaf NorCal community member from another country and I are the two people testifying for our need for additional funds, and I will do my utmost best to represent all of us well.

Our staff members have been working hard on preparing for Family Day scheduled for April 14th, YES! Career Awareness Fair on May 2nd, and Deaf Prom on May 12th. We have also begun advertising the NTID/DOR camp for Deaf and Hard of Hearing students that will be at Fresno State University during the week of June 24th-29th. This is an all-expense paid STEM camp with an emphasis on agriculture and irrigation. We are excited about this opportunity for D/HH high school students. As you can see, we have many events coming up for D/HH high school students, and we want to ensure each goes smoothly and successfully.

- TS – Can you discuss more about the camp. Is it available for Juniors or Seniors? SJ – Sure, DOR selects the students. The VR determines which students to go.
- X. Fundraising Chair report – Jill Nolen – It’s now a good time to have restaurant fundraiser. We will do either Pieology or Blaze Pizza. The other one will be Habit Hamburger place. Michelle had suggested to have both on the same time. The goal is to have it on either one of two Saturdays in May, and we’re hoping for May 5th.
- XI. TS – I’ve noticed that fundraisers in the past have required that we needed a flyer but many people don’t bring it. Can we have the cashiers the accept a note. JN – Yes, we do that. We need the date first. It’s difficult to get the date, so we need to reserve ahead of time.
- XII. General Board comments
- XIII. Old Business
- a. Rummage Sale - I think we have day and that is October 13th. I have the flyer from last year, so we just need to change the day. The time will be the same.
 - b. Community Comments / Dessert auction – Yes, that will be August the 18th. LT – I have a list of businesses that we will ask for donations for the dessert. Patty said that I will help out.
 - c. VDF – Patty – I emailed Susan and they person who was there and said that for food trucks. They would need 25% of profits. The person suggested that we do pre-packaged food. The problem is for the fair is they expect a huge turn-out but VDF is small. Susan – The problem of the food truck is that the fair gets 25% of the profits. So we’ve thought of Subway or Snacks or the Snow Cones. The group that sold Snow cones last year made a lot of money. We don’t normally allow other vendors, but

that was a good idea. We're not sure if we should allow them again, but it's something to think about. JSW – We don't have to decide tonight.

XIV. New business

a. Deafhood training – JSW - what are some potential dates that may be available?

Susan – Here is the calendar with the possible dates. JSW – It appears that that September 27-30 weekend may be a good weekend. TS – I move that we reserve the room for September 27-30 for Deafhood 101 training for other community members who were not available to take it, seconded by JN. Motion carries. JSW – I will reach out to Deafhood office and see if they are able to come that weekend.

XV. Public comments: 3 minutes *specific to the agenda*

a. Robin – I have a question for you Jill. Why not provide a person to interpret with the cashier? Maybe find an intern to facilitate the process. SJ – Sure we can get an intern to help out.

XVI. Announcements –

JG – We have an office space for Deafblind Group just here behind the double doors in our meeting room here at DHHSC.

TS – In regards to Sorenson VRS, we have competitors that are very aggressive. People are behind misinformed. People are being told they will have an iPad and then they lose their video phone and people are upset.

Susan – We did set up a women's conference that is every two years. It's June 2nd. The theme is "Navigating the woods of life." We will have a group of panelists who will share about their successes in life. Also for CCRID, they have their own Pizza fundraiser. It's Mountain Mikes on North Cedar (and Shepard) and it will be all day. You must bring the e-mail printed copy or bring your phone to make sure the 30% of proceeds go to CCRID. The money that we're collecting is to help support the roof fund.

Pam Warkentin – there is another event for women, and they were Deaf Ed major at CSUN and she is hosting a conference for deaf women and she asked me and I said I would help with a team. The event on May 11 from 7-9 and the Saturday from 8:30 – 10:30

TS – They lost sister film was Friday night at the Bridge Church. They were 160 people and many people that I hadn't seen in a while.

Robin – I want to let you know that when you see this quilt, the women of the Sign and Sew Guild and we have raffle tickets for the quilts that we sell. We also donated \$1,750 in raffle tickets over the past several years and that money has been paid for the roof and some more chairs.

JSW – We also should let Jesse Lewis know since he can put that information on the website.

XVII. Closed session (if needed)

XVIII. Adjournment – 6:50pm.